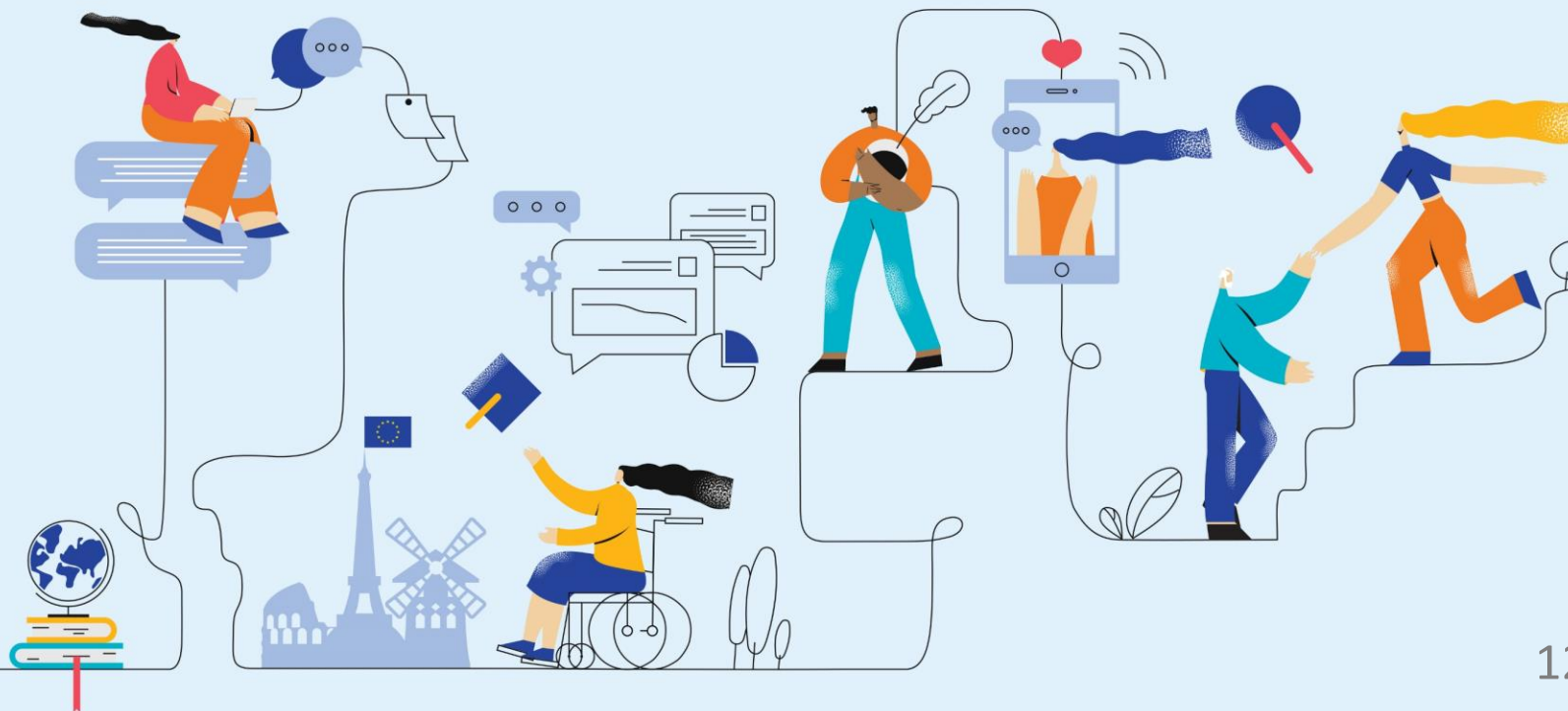


Obzor Europa – Nacionalni informativni dan  
Aktivnosti Marie Skłodowska-Curie (MSCA)

# MSCA razmjena osoblja



**Slido.com**  
**kod #816 557**

12. listopada 2021.



AGENCIJA ZA  
MOBILNOST I  
PROGRAME EU

© European Union, 2021 (CC BY-NC-ND 4.0)  
sources: iStockphoto.com

# CALL

## Staff Exchanges

opening:  
**07.10.2021**

closing:  
**09.03.2022**

budget:  
**72.5 € million**

**MSCA**  
Marie Skłodowska-Curie Actions  
*Developing talents, advancing research*

 European Commission



- ✓ Tips and tricks (Excellence, Impact and Implementation, Application tips)
- ✓ MSCA Collaboration projects
- ✓ Identifying partners
- ✓ Characteristics of a good consortium
- ✓ How to find partners
- ✓ Croatian participation in MSCA – focus on RISE projects

# MSCA Staff exchange documents

- MSCA Work Programme
- Staff Exchanges Guide for Applicants 2021
- General annexes of the work programme
- Proposal template part B and instructions on how to fill it in
- Specific FAQs for Staff Exchanges call 2021

General information		
Programme Horizon Europe Framework Programme (HORIZON)		
Call MSCA Staff Exchanges 2021 (HORIZON-MSCA-2021-SE-01)		
<a href="#">See budget overview</a>		
Type of action HORIZON-TMA-MSCA-SE HORIZON TMA MSCA Staff Exchanges	Type of MGA HORIZON Unit Grant [HORIZON-AG-UN]	Forthcoming
Deadline model single-stage	Planned opening date 07 October 2021	Deadline date 09 March 2022 17:00:00 Brussels time

Research & Inno.  
Staff Exchange  
(RISE)



**Deadline:** H2020 calls  
closed



[EC Website & Video](#)



**Net4MobilityPlus Material**

[Success Story Video](#) and  
[Success Stories](#) for  
Widening Countries



[FAQ Blog](#)



[RISE Call Statistics 2019](#)

**For H2020 MSCA Calls**



[Handbook 2020](#) with  
tips to write Part B



[RISE 2019 Webinar](#)

Quality and pertinence of the research/innovation project (and the extent to which they are ambitious, and go beyond the state of the art).

Soundness of the proposed methodology (including international, interdisciplinary and inter-sectoral approaches, consideration of the gender dimension and other diversity aspects if relevant for the research project, and the quality and appropriateness of open science practices)

Quality of the proposed interaction between the participating organisations and of the foreseen deliverables in light of the research and innovation objectives.

# Excellence

## ✓ Describe the added value

Describe how the consortium is more than the sum of its parts with complementarity and synergy between partners.

## ✓ Emphasise original and innovative aspects

Use clear and concise language when describing the innovative aspects of the research – get beyond the state of the art.

## ✓ Knowledge sharing/transfer is crucial

Outline all of the knowledge transfer/sharing among the partners and highlight the expertise and specific contribution of each partner involved.

## ✓ Highlight all 3i aspects

Make sure all of the international, inter/ multidisciplinary and intersectoral aspect are evident.

Developing new and lasting research collaborations, achieving transfer of knowledge between participating organisations and contribution to improving research and innovation potential at the European and global level.

Suitability and quality of the measures to maximise expected outcomes and impacts, as set out in the dissemination and exploitation plan, including communication activities

Credibility of the measures to enhance the career perspectives of staff members and contribution to their skills development

The magnitude and importance of the project's contribution to the expected scientific, societal and economic impacts.

# Impact

## ✓ It's all about impact

Think about impact on different levels, for the researchers, beneficiaries, European level or others.

## ✓ Spread the news

Disseminate your results to specific target groups (academic, general public) and specify how your impact can be measured.

## ✓ It's about talking research further

Explain how the project will provide opportunities for individuals to acquire new skills, knowledge and experience that advances their career.

## ✓ Intellectual Property issues are important

IPR issues tend to be neglected. A credible strategy for managing IP can help you get extra points.

# Implementation

Quality and effectiveness of the work plan, assessment of risks, and appropriateness of the effort assigned to work packages

Quality, capacity and role of each participant, including hosting arrangements and extent to which the consortium as a whole brings together the necessary expertise.

## ✓ **Monitoring and Risks**

Coherent plans to monitor your project progress and mitigate risk pay off and can increase the credibility of your proposal.

## ✓ **What, how and by who?**

Be very clear on the parameters of the work, the objectives you aim to achieve and the project's overall management.

## ✓ **Outline strong points of each partner**

A good record relevant in a research field, special facilities and significant collaborations make for an environment that's conducive to research.

## ✓ **Pay attention to your Gantt Chart**

Project deliverables and milestones should be clearly presented.



# Application tips

## **Closely follow the call requirements**

- Be in line with the action's objectives and rationale.

## **Follow the guideline's instructions**

- Use the structure provided in the template and address all the evaluation criteria.

## **Highlight the EU – Dimension**

- Show that your proposal addresses EU policy or societal challenges being faced in the EU and beyond.

## **Get a second opinion**

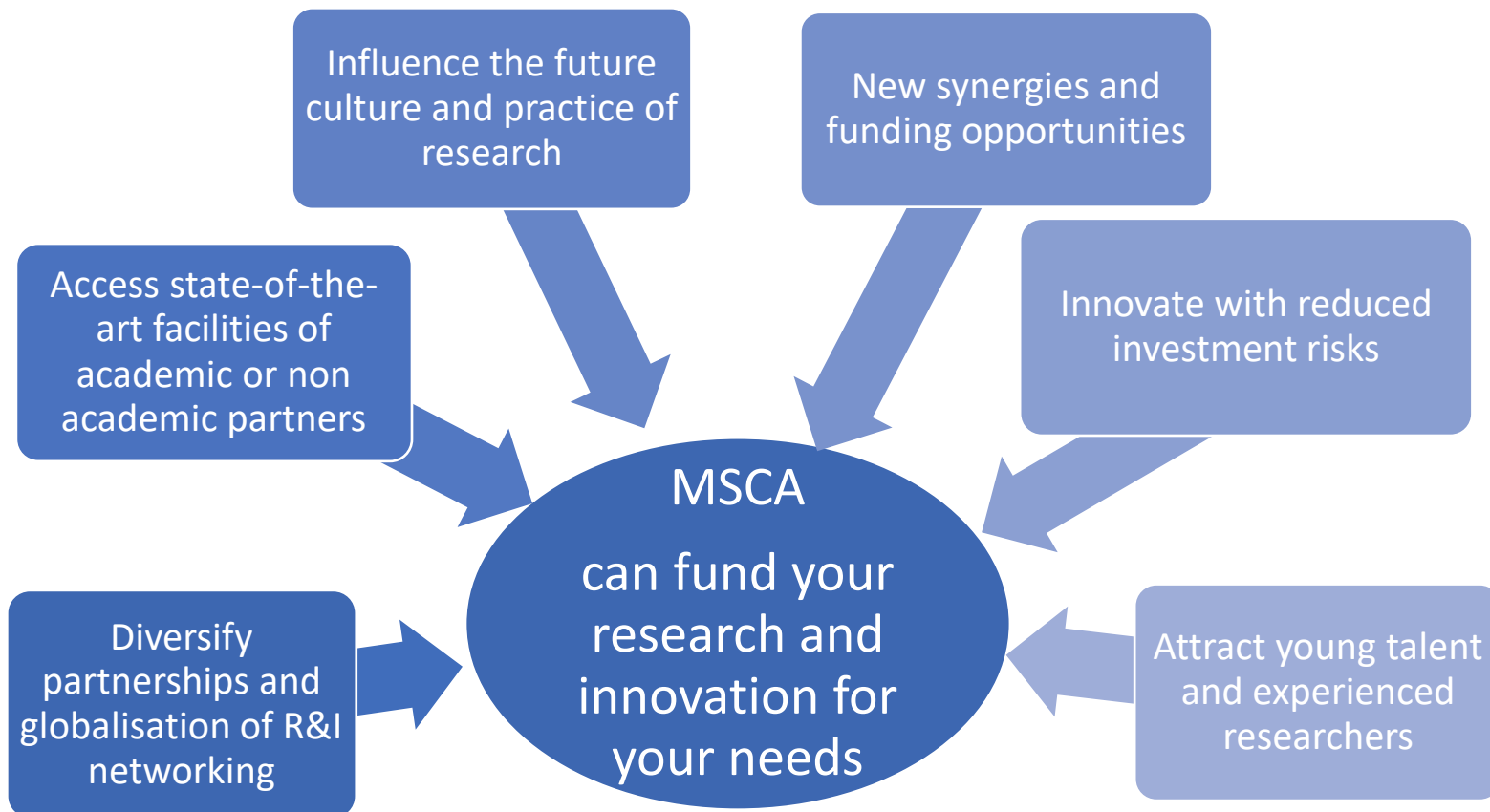
- Have your proposal proof-read by a colleague and pre-screened by your NCP

## **Sustainability of collaboration**

- Describe the benefits of cooperation and how it can potentially go beyond this project

## **Contact your NCP**

# MSCA Collaboration projects: Opportunities for organisations



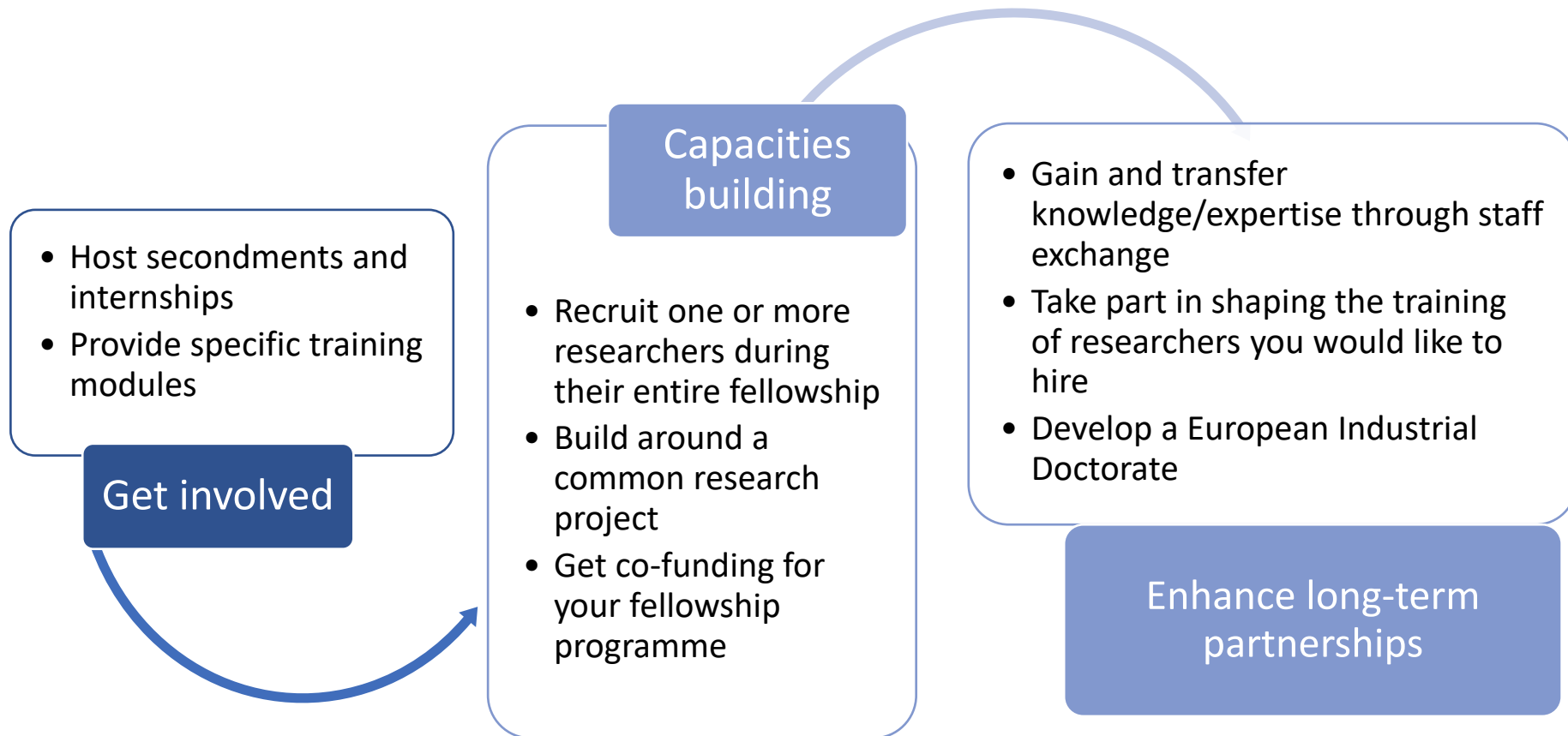
## IMPACT OF MSCA CONSORTIUM PROJECTS

- Enhancing cooperation and transfer of knowledge between sectors and disciplines;
- Increasing integration of training and research activities between participating organisations;
- Boosting R&I capacity;
- Increasing internationalisation and attractiveness;
- Foster the culture of open science, innovation and entrepreneurship
- Enhancing the quality of R&I contributing to Europe's sustainable competitiveness and sustainable collaboration between academic and non-academic organisations



# Level of involvement

Researchers acquire transferable skills, business sector research experience while academic sector networking and collaboration



# Partner search - Identifying partners

- Start by identifying important stakeholders and the eligibility of partner
- Make sure that each partner brings something to the table
- Build on existing partnerships, but do not rely on them
- Involve people that you work well with – MSCA projects are multi-year relationships (up to 4 years)
- Previous successful collaborations can be used to showcase the strength of your consortium and mitigate risks

- Start on time – yearly calls for MSCA
- Considered developing a consortium before the call is published
- Functioning network with an aligned vision has a much easier time submitting proposals when the calls come
- 4 months of the call duration might be too short to build strong and lasting consortium

## Key question while creating consortium

- Are they reliable?
- Are they suitable for the purposes of the Project?
- Is their Organization able to provide the necessary resources?
- Do they bring added value to the Consortium?
- Do they contribute to gender balance?

# Characteristics of a Good Consortium

- **Solid project management structure**
- Successful consortia have non-scientific management framework to ensure the project runs according to plan and allows the researchers to focus on the research
- Include a project management partner with demonstrated expertise – this will convince reviewers that you will be able to meet deadlines within the available budget

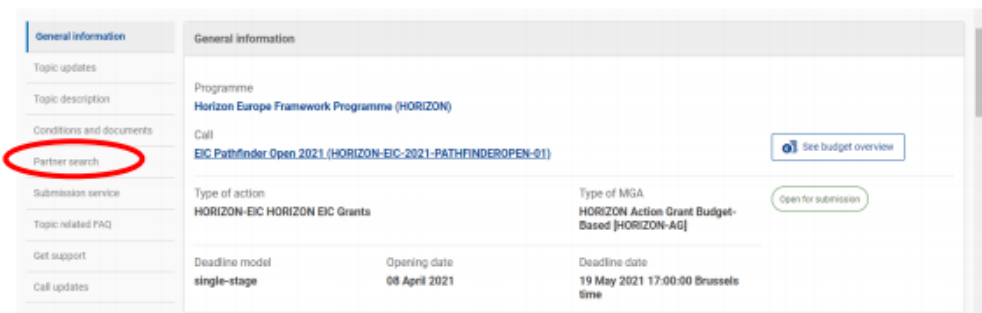
- ✓ Experienced coordinator
- ✓ Relevant expertise and skills
- ✓ Good infrastructure and resources
- ✓ Involvement of competent staff
- ✓ Partners contributing to “triple i” dimension
- ✓ Gender Balance
- ✓ Multidisciplinary
- ✓ Partners have Complementarity (no major overlaps) and synergies
- ✓ Relevant stakeholders
- ✓ Good distribution of work
- ✓ Added value of each partner
- ✓ Previous collaborations
- ✓ Commitment

# How to find partners for MSCA consortium projects

- Via contacts during previous or existing projects (e.g. COST actions)
- Participating at the conferences – dissemination of your results
- Your own research (supervisor) /business partners
- Participation at European interest organisations or associations
- Participation at Commission sponsored or national Info days or Brokerage events
- Horizon Results Platform
- **MSCA NCP structure** – transnational cooperation and distribution of interests
- **Marie Curie Alumni Association** (MCAA) - Currently there are 19566 registered MCAA users, from 150 nationalities and counting!

# Funding and Tenders Portal

- Finding partners base on their involvement in EU funded programmes
- Full organisation profile (list of project, role, main collaborations)
- Direct partner search within each topic/call
- You may publish your offer/interest for one or more of the open/forthcoming topics of a call on the Portal.



**General information**

Topic updates

Topic description

Conditions and documents

**Partner search**

Submission service

Topic related FAQ

Get support

Call updates

**General information**

Programme  
Horizon Europe Framework Programme (HORIZON)

Call  
EIC Pathfinder Open 2021 (HORIZON-EIC-2021-PATHFINDEROPEN-01)

Type of action  
HORIZON-EIC HORIZON EIC Grants

Type of MGA  
HORIZON Action Grant Budget-Based (HORIZON-AG)

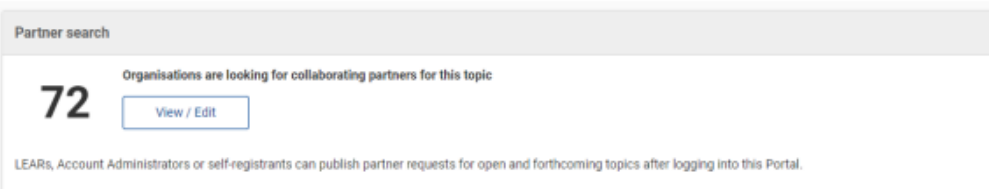
Deadline model  
single-stage

Opening date  
08 April 2021

Deadline date  
19 May 2021 17:00:00 Brussels Time

See budget overview

Open for submission



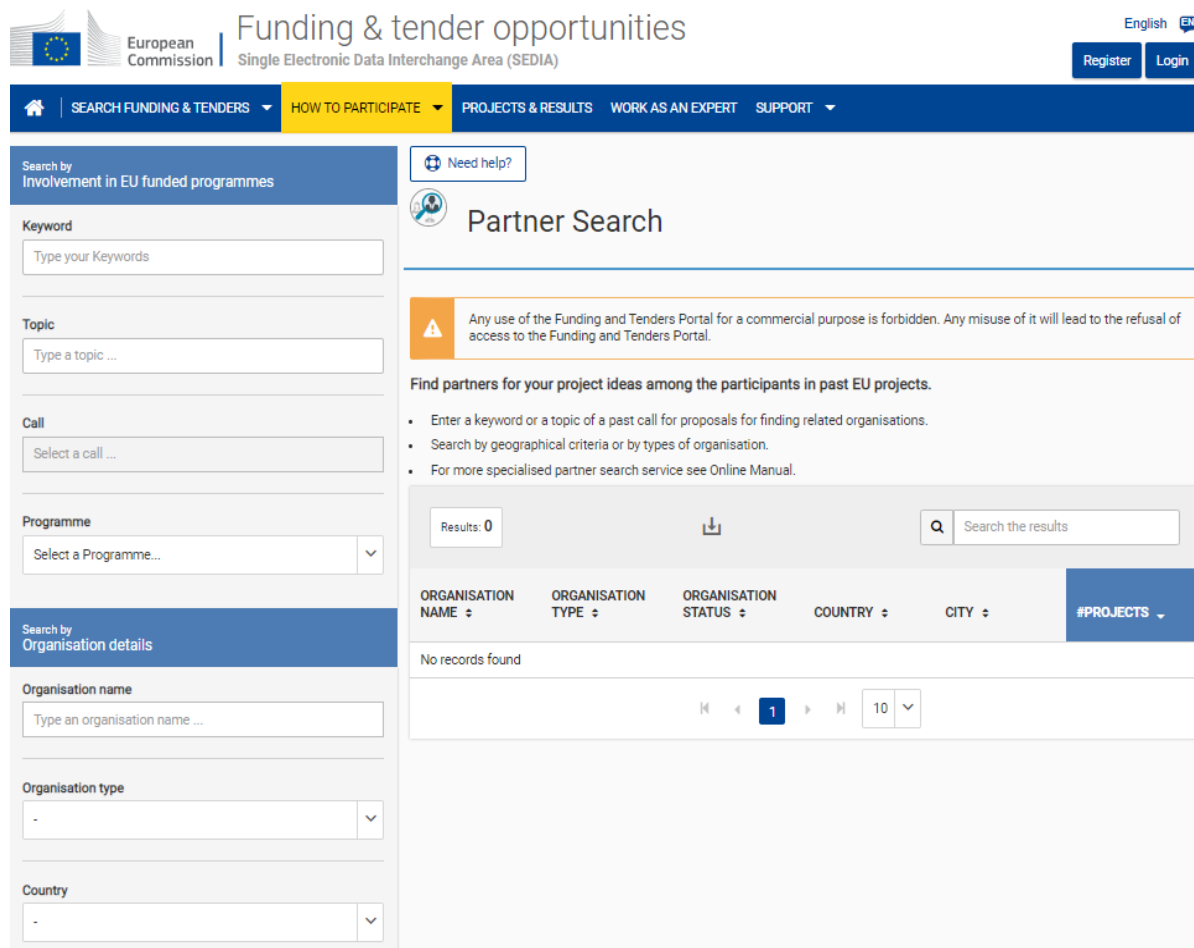
**Partner search**

72

Organisations are looking for collaborating partners for this topic

[View / Edit](#)

LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal.



European Commission | Funding & tender opportunities  
Single Electronic Data Interchange Area (SEDIA)

English

Register Login

SEARCH FUNDING & TENDERS HOW TO PARTICIPATE PROJECTS & RESULTS WORK AS AN EXPERT SUPPORT

Search by Involvement in EU funded programmes

Need help?

Keyword  
Type your Keywords

Topic  
Type a topic ...

Call  
Select a call ...

Programme  
Select a Programme...

Search by Organisation details

Organisation name  
Type an organisation name ...

Organisation type  
-

Country  
-

Partner Search

Any use of the Funding and Tenders Portal for a commercial purpose is forbidden. Any misuse of it will lead to the refusal of access to the Funding and Tenders Portal.

Find partners for your project ideas among the participants in past EU projects.

- Enter a keyword or a topic of a past call for proposals for finding related organisations.
- Search by geographical criteria or by types of organisation.
- For more specialised partner search service see Online Manual.

Results: 0

Search the results

ORGANISATION NAME ORGANISATION TYPE ORGANISATION STATUS COUNTRY CITY #PROJECTS

No records found

1 10

# Net4Mobility+ Expression of interest

## MSCA Expressions of Interest (EOI)

Are you looking for a host institution for your fellowship?

Check out the links below - please note that we are regularly updating our pages and check back for the latest Expressions of Interest once the MSCA calls are open (expected to be mid-May 2021).

If you are an institution wishing to publish your MSCA job offers, it is simple! Send us your EOI to [net4mobility@euresearch.ch](mailto:net4mobility@euresearch.ch) as PDF document or a link to your website. Thank you for using [this template](#).

For IF, we currently cannot accept more than 5 EOI per institution.

If you are a (future) consortium looking for potential partners for Doctoral Networks or Staff Exchange, fill in [this template](#) and send it as PDF to [net4mobility@euresearch.ch](mailto:net4mobility@euresearch.ch) as PDF document.

The EURAXESS Website and [Funding and Tenders Portal](#) also provide some Expressions of Interest in Hosting Candidates! Do not hesitate to promote your EOI also there.



By Country



By Action



By Panel

Austria Belgium Malta

Postdoctoral Fellowships PF

Several Social Sciences and Humanities

All the EOI for Malta are published [here](#).

EOI for Albania, Bosnia & Herz., Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Georgia,

EOI for Albania, Bosnia & Herz., Bulgaria, Croatia, Cyprus, Czech Republic, Estonia, Georgia,

Your logo here

### HORIZON EUROPE Research and Innovation Framework Programme MARIE SKŁODOWSKA-CURIE ACTIONS

#### PARTNER SEARCH FORM Doctoral Networks (DN) and Staff Exchanges (SE) - 2021

Organisation Name/ Department (if applicable)		
Website of the organisation (in English)		
Organisation Short Name		
Organisation Type	<input type="checkbox"/> Academic  <input type="checkbox"/> Non-academic	<input type="checkbox"/> Higher Education establishment <input type="checkbox"/> Research organisation <input type="checkbox"/> International European Research Organisation <input type="checkbox"/> SME <input type="checkbox"/> Other (please specify)
Research Fields	<input type="checkbox"/> Chemistry (CHE) <input type="checkbox"/> Social Sciences and Humanities (SOC) <input type="checkbox"/> Economic Sciences (ECO) <input type="checkbox"/> Information Science and Engineering (ENG) <input type="checkbox"/> Environment and Geosciences (ENV) <input type="checkbox"/> Life Sciences (LIF) <input type="checkbox"/> Mathematics (MAT) <input type="checkbox"/> Physics (PHY)	
Sub-Fields/ Keywords (up to 5)		
Marie Skłodowska-Curie Action(s) of interest	<input type="checkbox"/> Doctoral Networks <input type="checkbox"/> Staff Exchanges	
Short Description of the Organisation/ Department - strengths and scientific achievements (publications, patents, etc.), important infrastructure (up to 2000 characters with spaces)		
Previous Projects/ Research Experience (international/ EU/ big national or regional projects) (up to 5)		

Your logo here

Main Collaboration Partners (Countries) (up to 5)	
Short Description of Your Project Idea (up to 1500 characters with spaces)	
Related MSCA Call	<input type="checkbox"/> HORIZON-MSCA-2021-DN-01-01 <input type="checkbox"/> HORIZON-MSCA-2021-SE-01-01
Contact Person/ Position in the Organisation	
Phone	
E-mail	

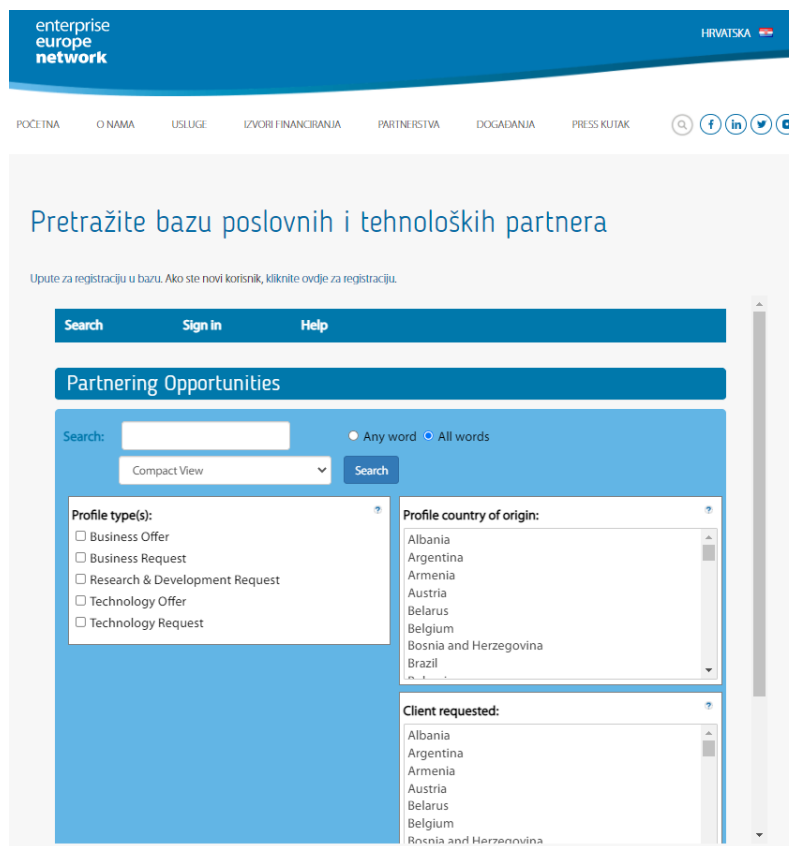
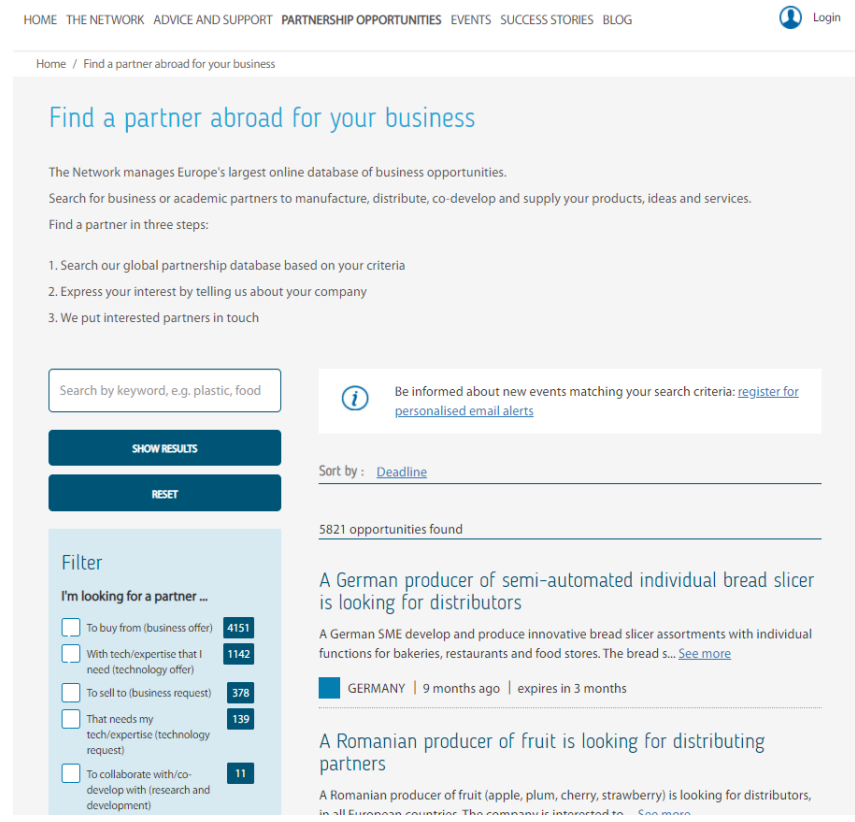
Contact us for the  
partner profile  
template

# Enterprise Europe Network

- The Enterprise Europe Network (EEN) publishes an extensive number of innovation and technology profiles from international companies and research organizations.
- The EEN database is updated with new profiles on a weekly basis.
- All profiles are published anonymously.
- Express your interest in collaboration by filling in and sending the Expression of Interest form to your local EEN office, who will establish the contact.

<http://www.een.hr/>

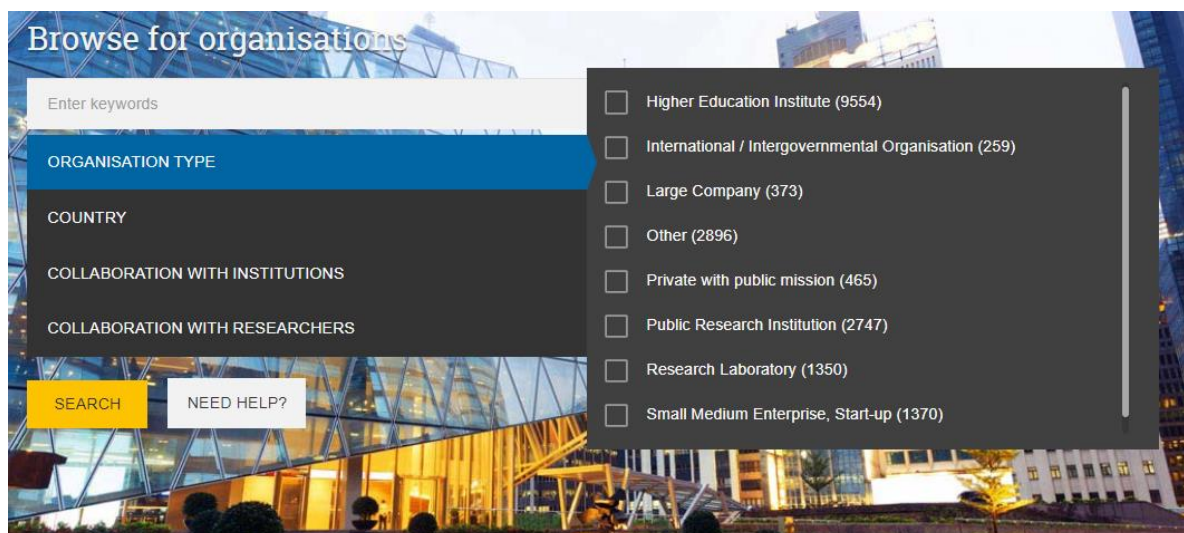
<https://een.ec.europa.eu/partners>



# EURAXESS Partnering

- Find organisations through EURAXESS database for the perfect business match!
- Login with your EURAXESS account



Browse for organisations

Enter keywords

ORGANISATION TYPE

COUNTRY

COLLABORATION WITH INSTITUTIONS

COLLABORATION WITH RESEARCHERS

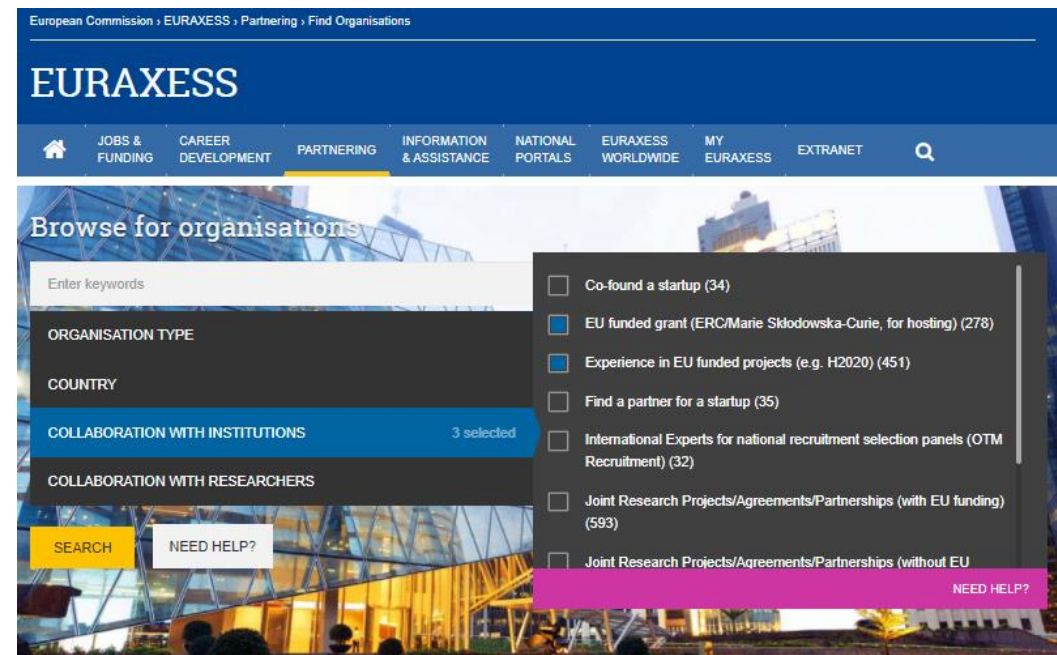
SEARCH NEED HELP?

- ☐ Higher Education Institute (9554)
- ☐ International / Intergovernmental Organisation (259)
- ☐ Large Company (373)
- ☐ Other (2896)
- ☐ Private with public mission (465)
- ☐ Public Research Institution (2747)
- ☐ Research Laboratory (1350)
- ☐ Small Medium Enterprise, Start-up (1370)

Organisation Search Results (19014)

FILTER BY  SORT BY 

SAVE SEARCH LIST



European Commission | EURAXESS | Partnering | Find Organisations

## EURAXESS

HOME JOBS & FUNDING CAREER DEVELOPMENT PARTNERING INFORMATION & ASSISTANCE NATIONAL PORTALS EURAXESS WORLDWIDE MY EURAXESS EXTRANET

Browse for organisations

Enter keywords

ORGANISATION TYPE

COUNTRY

COLLABORATION WITH INSTITUTIONS 3 selected

COLLABORATION WITH RESEARCHERS

SEARCH NEED HELP?

- ☐ Co-found a startup (34)
- ☒ EU funded grant (ERC/Marie Skłodowska-Curie, for hosting) (278)
- ☒ Experience in EU funded projects (e.g. H2020) (451)
- ☐ Find a partner for a startup (35)
- ☐ International Experts for national recruitment selection panels (OTM Recruitment) (32)
- ☐ Joint Research Projects/Agreements/Partnerships (with EU funding) (593)
- ☐ Joint Research Projects/Agreements/Partnerships (without EU funding)

Your search results (772)

Selected:

Experience in EU funded projects (e.g. H2020) x

EU funded grant (ERC/Marie Skłodowska-Curie, for hosting) x

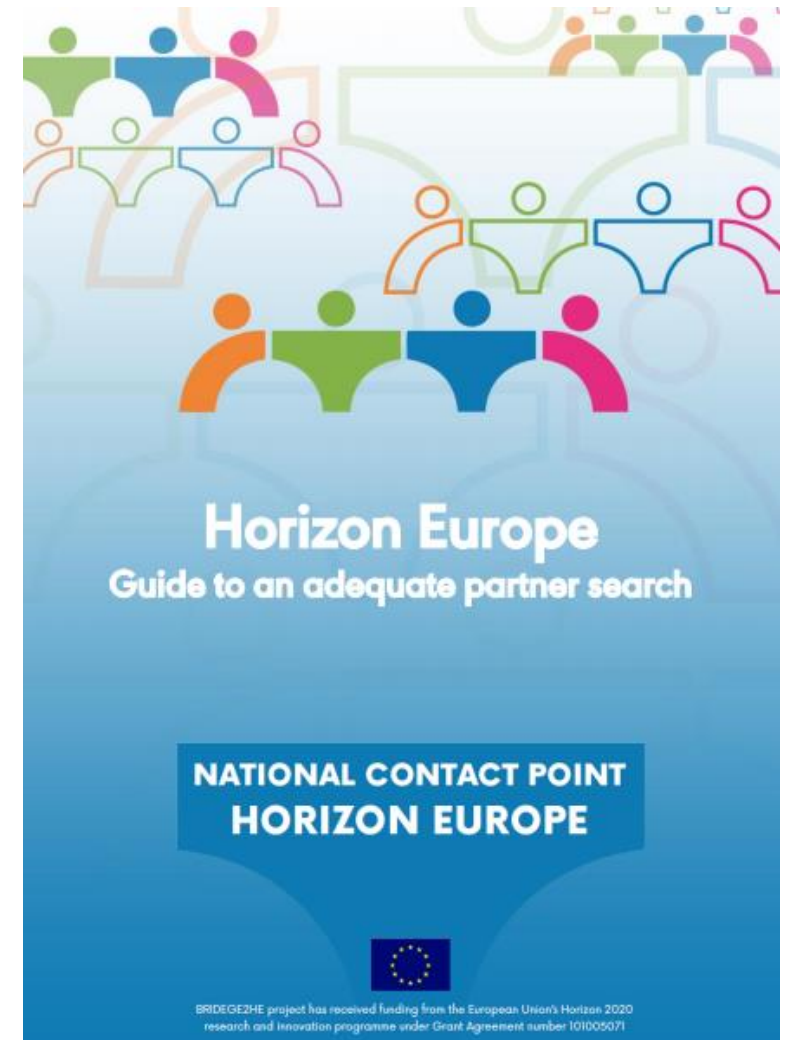
Mobility schemes (with EU funding, e.g. MSCA) x

FILTER BY  SORT BY 

SAVE SEARCH LIST

# Partner search useful links

- <https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/how-to-participate/partner-search>
- <https://www.net4mobilityplus.eu/eoi/>
- <https://euraxess.ec.europa.eu/partnering/organisations/search>
- <https://een.ec.europa.eu/partners>
- **Ideal-ist Partner Search** - <http://www.ideal-ist.eu/partner-search/pssearch> (Ideal-ist is an international ICT network - partners from EU and non-EU countries)



<https://www.horizoneuropencpportal.eu/sites/default/files/2021-05/Guide%20for%20PS%20tool.pdf>

# Croatian participation in MSCA in Horizon 2020 programme

48 projects (3 WF included)

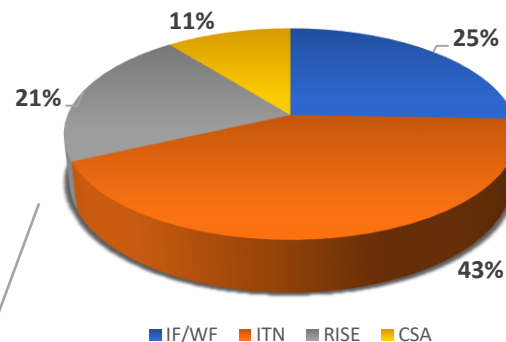
10,8 mil €

493 proposal submissions

10% success rate

HR MSCA projects  
– 8% of HR H2020 projects

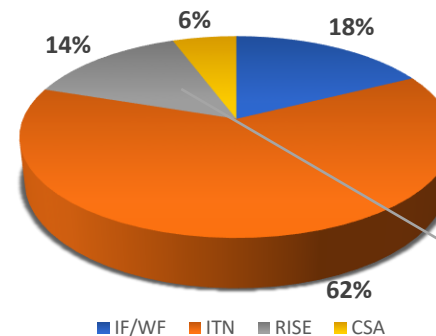
Croatian participation by the type of MSCA



10 projects

14 participations

MSCA budget by the type of MSCA

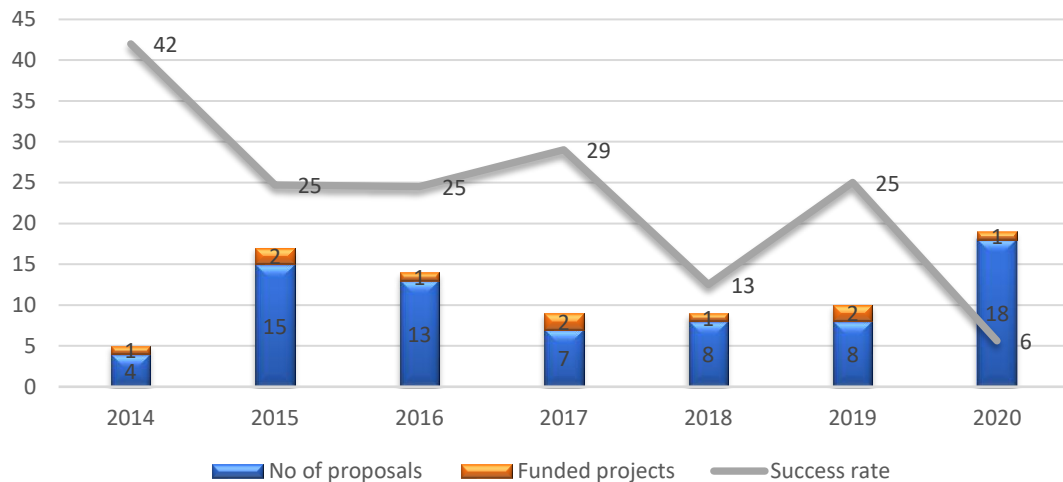


Success rate  
23,3%

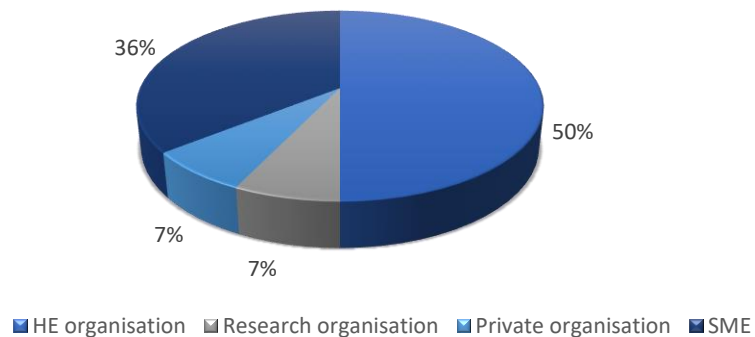
1,52 mil Euros

Average 151,6 K  
Euros per  
project

## CRO projects in RISE by call deadlines



## CRO in RISE Type of organisation



## Top Participants

Legal Name	H2020 Participations	H2020 Net EU Contribution
<b>Totals</b>	<b>14</b>	<b>€ 1.515.500</b>
H2O ROBOTICS DOO ZA USLUGE	1	€ 41.400
KONCAR INSTITUT ZA ELEKTROTEHNIKU D.D.	1	€ 36.800
PARTICULA GROUP DRUSTVO S OGRANICENOM ODGOVORNOSCU ZA ISTRAZIVANJE RAZVOJ I PROIZVODNJU	1	€ 130.500
RUDER BOSKOVIC INSTITUTE	1	€ 142.600
S.D. INFORMATIKA DOO INFORMATICKI INZENJERING, POSLOVNE USLUGE I TRGOVINA	1	€ 13.500
SPECIJALNI PROIZVODI OD DRVA FRAN DOO	1	€ 108.000
SVEUCILISTE U SPLITU, FAKULTET ELEKTROTEHNIKE, STROJARSTVA I BRODOGRADNJE	1	€ 126.000
SVEUCILISTE U ZAGREBU EKONOMSKI FAKULTET	1	€ 216.200
SVEUCILISTE U ZAGREBU FAKULTET ELEKTROTEHNIKE I RACUNARSTVA	3	€ 340.500
SVEUCILISTE U ZAGREBU, FAKULTET STROJARSTVA I BRODOGRADNJE	1	€ 135.000
TOPOMATIKA TRODIMENZIONALNO SKENIRANJE, OPTICKI MJERNI SUSTAVI I RACUNALNA OBRADA DOO	1	€ 54.000
UNIVERSITY OF ZAGREB - FACULTY OF FOOD TECHNOLOGY AND BIOTECHNOLOGY - UZAG PBF	1	€ 171.000



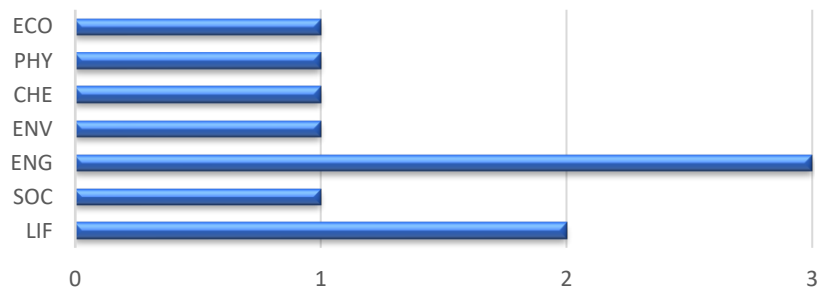
HR %	EU %
74,24	74,15
25,76	25,85



7 Non-academic participants

384.200 euro

## Number of RISE project by the evaluation panel



Signed Grants by EuroSciVoc concept

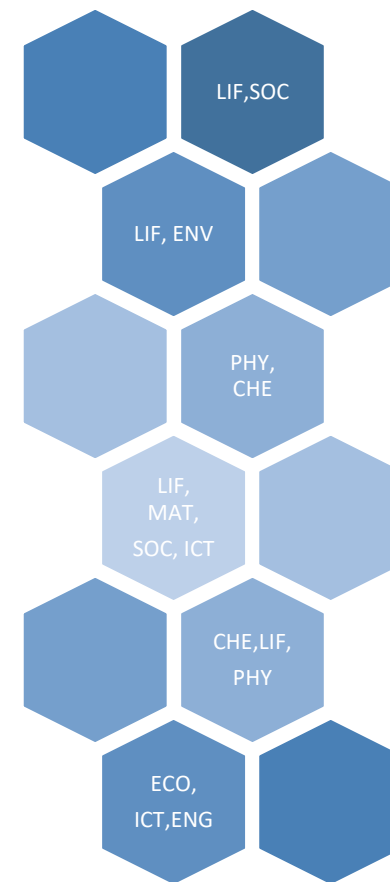


85% in ITN

70% in RISE

23% in IF

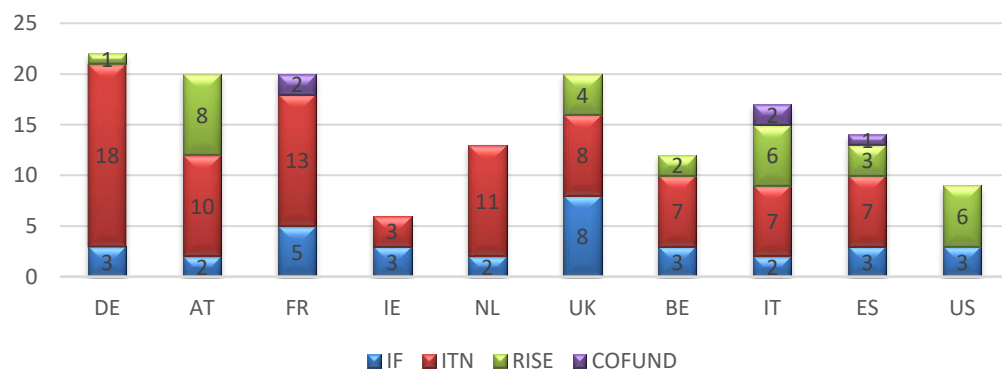
phycology  
cardiac arrhythmia  
food safety  
big data  
energy and fuels  
surgical procedure  
cardiovascular diseases  
artificial intelligence  
fuel cell  
microscopy  
metalsbiomass  
bioeconomy  
amines  
ehealth mortality  
enzymes  
additive manufacturing  
business model  
behavioural psychology  
acoustics  
internet of things  
laser physics  
transport  
phonetics  
stroke  
signal processing



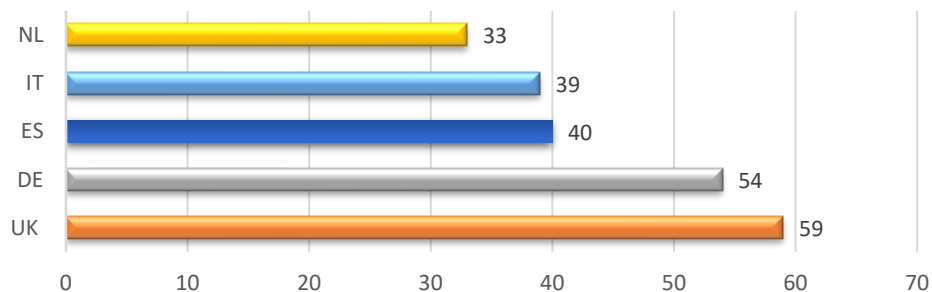


TYPE OF MSCA	HR RESEARCHERS	FOREIGN RESEARCHERS IN HR
RISE	57	37

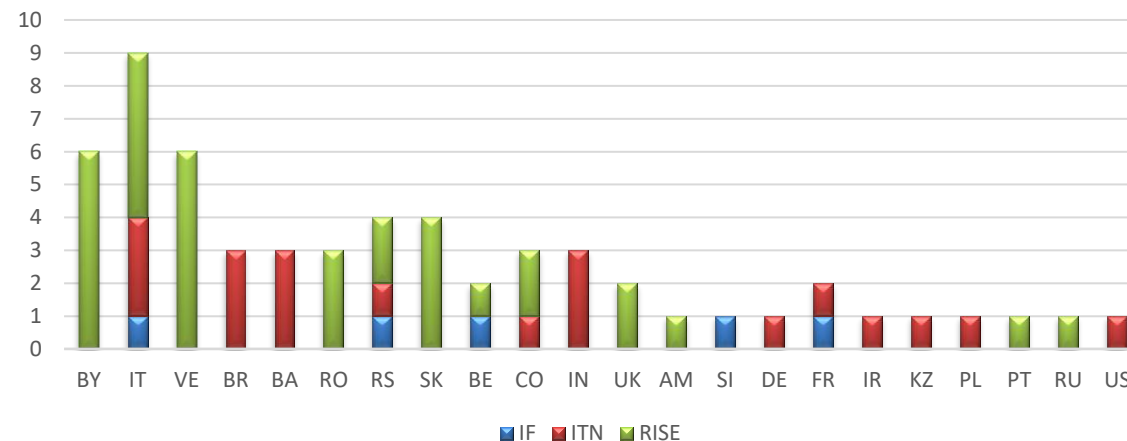
### Top 10 destination of HR researchers



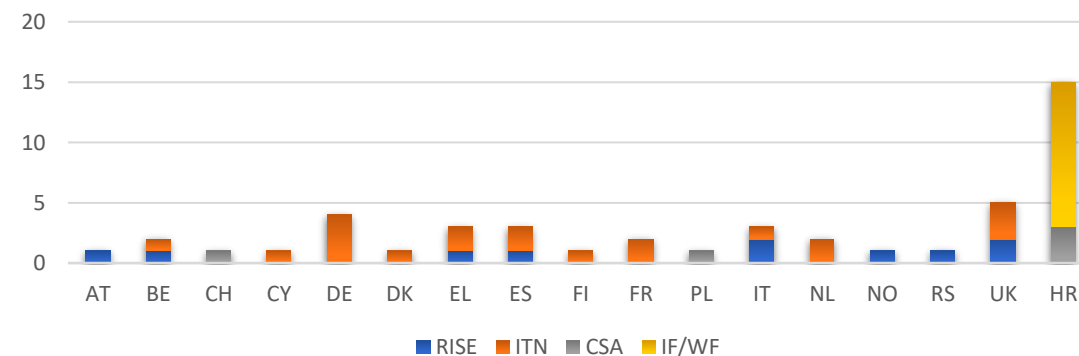
### Top 5 collaborative partners



### Foreign researchers in HR









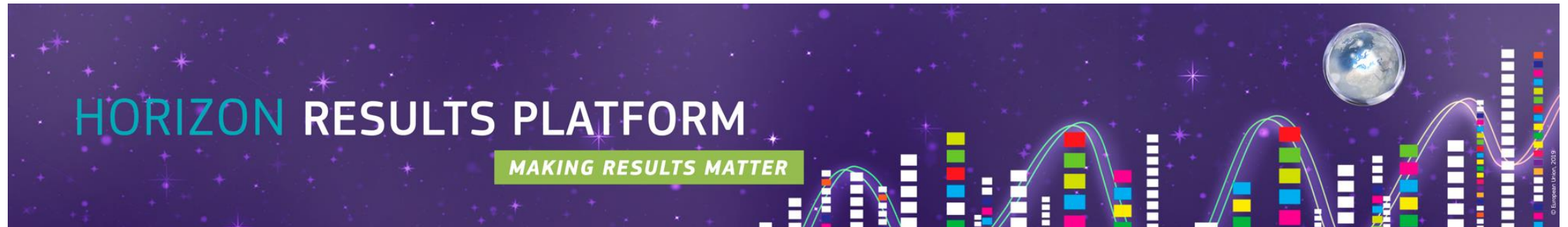
### MSCA Coordinators in projects with HR participation



# Horizon Results Platform

- Promotes all EU-funded research and innovation.
- It aims to build a bridge between Europe's most innovative startups and private investors seeking fresh.

Policy related results	On the path to innovation	Advancing the research and technology
 Results likely to influence policy	 Looking for funding, loans, or investments	 Looking for technical or infrastructure help or fellowship
 Results by contribution to UN SDGs	 Looking for help on the way to market	 Looking for collaboration





# Horizon Results Booster

- Aims to maximise the impact of research projects funded by FP7, Horizon 2020 and HE.

Horizon Results Booster  
Steering research towards  
strong societal impact,  
concretising the value of R&I  
activity for societal challenges

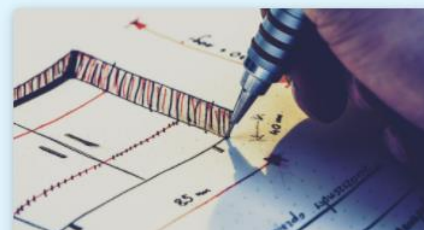
Receive expert support free of charge to  
disseminate effectively and/or boost  
exploitation potential of your research  
results.

READ MORE



Portfolio Dissemination  
& Exploitation Strategy

Read more >>



Business Plan  
Development

Read more >>



Go To Market

Read more >>

>>> REQUEST SERVICES <<<

**Sandra Vidović**

[sandra.vidovic@mobilnost.hr](mailto:sandra.vidovic@mobilnost.hr)

Obzor Europa nacionalna osoba za kontakt  
za Marie Skłodowska-Curie akcije i  
Zajednički istraživački centar

Odjel za EURAXESS i horizontalna područja  
Okvirnih programa EU

Agencija za mobilnost i programe EU

Frankopanska 26, HR-10 000 Zagreb

tel +385 (0)1 500 5954

fax +385 (0)1 500 5699

[www.mobilnost.hr](http://www.mobilnost.hr)

<https://www.obzoreuropa.hr/>

